

SEKM	Q1 2023	Q2 2023	Q3 2023	Q4 2023	Full year 2023	Q1 2022	Q2 2022	Q3 2022	Q4 2022	Full year 2022
Europe, Asia-Pacific, Middle East and Africa										
Net sales	15,035	14,500	14,338	16,586	60,458	15,417	15,575	15,817	16,748	63,557
Sales growth, %	-7.2	-11.8	-12.9	-3.1	-8.6	-4.3	-4.1	-5.4	-16.2	-8.0
Organic growth, %	-5.1	-10.8	-12.9	-3.1	-8.0	-4.5	-4.3	-3.9	-12.4	-6.6
Acquisitions & Divestments, %	-2.3	-1.0	-0.0	-	-0.7	0.2	0.2	-1.6	-4.4	-1.5
Operating income	82	-146	728	-1,805	-1,141	885	567	586	-47	1,991
Operating margin, %	0.5	-1.0	5.1	-10.9	-1.9	5.7	3.6	3.7	-0.3	3.1
Operating income excl. NRI ¹	643	497	434	313	1,887	885	567	936	443	2,831
Operating margin excl. NRI, % ¹	4.3	3.4	3.0	1.9	3.1	5.7	3.6	5.9	2.6	4.5
Net assets	15,507	15,330	14,362	9,254	9,254	9,534	11,671	12,501	12,138	12,138
North America										
Net sales	11,504	11,238	11,896	10,434	45,072	9,940	11,905	12,909	12,266	47,021
Sales growth, %	4.0	-12.3	-9.6	-14.5	-8.4	-0.3	0.7	2.3	-6.1	-0.9
Organic growth, %	4.0	-12.3	-9.6	-14.5	-8.4	-0.3	0.7	2.3	-6.1	-0.9
Acquisitions & Divestments, %	-	-	-	-	-	-	-	-	-	-
Operating income	-439	-160	-440	-1,302	-2,341	752	-270	-1,227	-1,649	-2,394
Operating margin, %	-3.8	-1.4	-3.7	-12.5	-5.2	7.6	-2.3	-9.5	-13.4	-5.1
Operating income excl. NRI ¹	-439	-160	-440	-1,450	-2,489	96	-270	-1,227	-1,234	-2,635
Operating margin excl. NRI, % ¹	-3.8	-1.4	-3.7	-13.9	-5.5	1.0	-2.3	-9.5	-10.1	-5.6
Net assets	12,911	13,744	14,160	11,593	11,593	12,268	11,426	13,569	11,854	11,854
Latin America										
Net sales	6,196	6,915	7,193	8,616	28,920	4,761	6,268	6,518	6,755	24,303
Sales growth, %	20.9	5.6	7.6	29.4	15.2	-6.0	12.9	13.5	-1.6	4.2
Organic growth, %	20.9	5.6	7.6	29.4	15.2	-6.0	12.9	13.5	-1.6	4.2
Acquisitions & Divestments, %	-	-	-	-	-	-	-	-	-	-
Operating income	236	333	405	649	1,624	85	303	440	229	1,058
Operating margin, %	3.8	4.8	5.6	7.5	5.6	1.8	4.8	6.8	3.4	4.4
Operating income excl. NRI ¹	236	333	405	700	1,675	85	303	440	309	1,138
Operating margin excl. NRI, % ¹	3.8	4.8	5.6	8.1	5.8	1.8	4.8	6.8	4.6	4.7
Net assets	9,399	9,258	8,346	7,841	7,841	7,995	8,594	9,290	8,724	8,724
Group common costs, etc: operating income	-136	-150	-86	-757	-1,129	-148	-41	-184	-497	-870
Total Group										
Net sales	32,734	32,653	33,427	35,636	134,451	30,118	33,749	35,244	35,769	134,880
Sales growth, %	1.1	-8.8	-7.9	-0.8	-4.3	-3.3	0.4	0.4	-10.4	-3.6
Organic growth, %	2.2	-8.4	-7.9	-0.8	-4.0	-3.4	0.3	1.2	-8.4	-2.8
Acquisitions & Divestments, %	-1.1	-0.5	-0.0	-	-0.3	0.1	0.1	-0.8	-2.1	-0.8
Operating income	-256	-124	608	-3,215	-2,988	1,575	560	-385	-1,964	-215
Operating margin, %	-0.8	-0.4	1.8	-9.0	-2.2	5.2	1.7	-1.1	-5.5	-0.2
Operating income excl. NRI ¹	305	519	314	-724	414	919	560	-35	-612	831
Operating margin excl. NRI, % ¹	0.9	1.6	0.9	-2.0	0.3	3.1	1.7	-0.1	-1.7	0.6
Net assets	46,054	47,069	46,084	37,500	37,500	35,668	37,780	42,472	40,297	40,297

1) For information on non-recurring items, please see interim reports and Annual report (note 7)