

## Restated financial information 2018

Effects related to new business area structure

## Background to changes in Electrolux business area structure



Until recently, Electrolux has been organized in a business area structure comprising four regional business areas for major appliances and two global business areas: Home Care & SDA and Professional Products. This is subject to change following a number of announcements:

- On August 16, 2018, Electrolux announced that the major appliances organization in Middle East and Africa (MEA), which was part of Major Appliances Europe, Middle East and Africa (EMEA), would be included in Major Appliances Asia Pacific (APAC) as from January 1, 2019.
- On February 1, Electrolux announced that the Home Care & SDA business area, responsible for Electrolux offering of vacuum cleaners and other products for wellbeing in the home, would be combined with the four current major appliances business areas, leading to the formation of four consumer-focused regional business areas. This is effective retroactively as from Jan 1, 2019.

As a consequence of the above, Electrolux has restated certainly quarterly key figures for 2018 to provide the financial markets with comparative figures for the four new business areas, as seen on the next page. Restatement effects from the MEA change were published in the Q4 2018 report.

The business area Professional Products is not affected by these changes. Electrolux Board of Directors announced on January 31 that it has initiated work intending to propose that a shareholders meeting decides to split the Group into two listed companies, "Electrolux" for household appliances and "Electrolux Professional" for professional appliances.

## Quarterly restatement effects from new business area structure



|   |           | Q1 20 | 018                    | Q2 2018 |        |      |                        | Q3 2018 |              |                  |      | Q4 2018    |              |                  |                        | Full Year 2018 |           |                     |                        |        |
|---|-----------|-------|------------------------|---------|--------|------|------------------------|---------|--------------|------------------|------|------------|--------------|------------------|------------------------|----------------|-----------|---------------------|------------------------|--------|
| Business area                           | Net sales |       | Operating<br>margin, % |         |        | -    | Operating<br>margin, % |         | Net<br>sales | Operating income |      | Net assets | Net<br>sales | Operating income | Operating<br>margin, % |                | Net sales | Operating<br>income | Operating<br>margin, % |        |
| Major Appliances EMEA                   | 9 640     | 602   | 6,2%                   | 4 915   | 10 167 | -214 | -2,1%                  | 4 250   | 10 749       | 792              | 7,4% | 3 950      | 12 176       | 1 040            | 8,5%                   | 3 392          | 42 732    | 2 220               | 5,2%                   | 3 392  |
| Adjustment for MEA                      | -681      | -32   | -                      | -3 229  | -899   | -46  | -                      | -3 128  | -812         | -91              | -    | -3 095     | -882         | -99              | -                      | -3 150         | -3 275    | -268                | _                      | -3 150 |
| Adjustment for HC&SDA                   | 801       | 41    | -                      | 400     | 870    | -26  | -                      | 472     | 949          | 47               | -    | 320        | 1 245        | 115              | -                      | 269            | 3 863     | 176                 | -                      | 269    |
| Europe                                  | 9 760     | 610   | 6,3%                   | 2 086   | 10 138 | -286 | -2,8%                  | 1 594   | 10 885       | 749              | 6,9% | 1 175      | 12 539       | 1 055            | 8,4%                   | 510            | 43 321    | 2 128               | 4,9%                   | 510    |
| Major Appliances North<br>America       | 8 564     | -167  | -1,9%                  | 2 986   | 10 549 | 612  | 5,8%                   | 2 549   | 9 949        | 347              | 3,5% | 2 848      | 9 812        | 180              | 1,8%                   | 2 395          | 38 875    | 972                 | 2,5%                   | 2 395  |
| Adjustment for<br>HC&SDA                | 221       | 19    | -                      | 1 045   | 255    | 58   | -                      | 1 354   | 123          | 11               | _    | 1 115      | 331          | 43               | -                      | 1 407          | 930       | 132                 | _                      | 1 407  |
| North America                           | 8 785     | -148  | -1,7%                  | 4 031   | 10 804 | 670  | 6,2%                   | 3 904   | 10 072       | 358              | 3,6% | 3 963      | 10 143       | 223              | 2,2%                   | 3 802          | 39 804    | 1 104               | 2,8%                   | 3 802  |
| Major Appliances Latin<br>America       | 4 064     | 34    | 0,8%                   | 6 412   | 4 274  | -56  | -1,3%                  | 5 523   | 3 640        | 200              | 5,5% | 5 688      | 5 098        | 286              | 5,6%                   | 5 554          | 17 076    | 464                 | 2,7%                   | 5 554  |
| Adjustment for<br>HC&SDA                | 183       | 1     | -                      | 564     | 244    | 18   | -                      | 530     | 205          | 5                | -    | 547        | 255          | 4                | -                      | 632            | 887       | 28                  | -                      | 632    |
| Latin America                           | 4 247     | 35    | 0,8%                   | 6 976   | 4 518  | -38  | -0,8%                  | 6 053   | 3 845        | 205              | 5,3% | 6 235      | 5 353        | 290              | 5,4%                   | 6 186          | 17 963    | 492                 | 2,7%                   | 6 186  |
| Major Appliances Asia-<br>Pacific       | 2 055     | 127   | 6,2%                   | 1 939   | 2 317  | 187  | 8,1%                   | 1 884   | 2 238        | 174              | 7,8% | 1 896      | 2 555        | 160              | 6,2%                   | 1 971          | 9 165     | 648                 | 7,1%                   | 1 971  |
| Adjustment for MEA                      | 681       | 32    | _                      | 3 229   | 899    | 46   | -                      | 3 128   | 812          | 91               | -    | 3 095      | 882          | 99               | -                      | 3 150          | 3 275     | 268                 | -                      | 3 150  |
| Adjustment for HC&SDA                   | 460       | 3     | -                      | 84      | 470    | 9    | -                      | 114     | 456          | 6                | -    | 122        | 550          | 43               | -                      | 102            | 1 936     | 62                  | -                      | 102    |
| Asia-Pacific, Middle<br>East and Africa | 3 197     | 163   | 5,1%                   | 5 252   | 3 685  | 243  | 6,6%                   | 5 126   | 3 507        | 270              | 7,7% | 5 113      | 3 986        | 302              | 7,6%                   | 5 223          | 14 375    | 979                 | 6,8%                   | 5 223  |

Note: SEKm

## Electrolux