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## Half-yearly Report 2006 <br> Stockholm, July 18, 2006

- Net sales increased to SEK $49,875 \mathrm{~m}(46,099)$ and income for the period from continuing operations amounted to SEK 773m (748), or SEK 2.62 (2.57) per share
- European appliances results lower, reflecting the clearance of inventories related to the EU directive on hazardous materials
- North American appliances sales up and margin stable
- Floor-care products up strongly in North America and Europe
- Continued strong profit in Latin America
- Strong cash flow in the second quarter
- Group outlook for 2006 is maintained
- Outdoor Products is reported as discontinued operations

| SEKm | $\begin{array}{r} \text { Q2 } \\ 2006 \\ \hline \end{array}$ | $\begin{array}{r} \text { Q2 } \\ 2005 \\ \hline \end{array}$ | Change \% | First half 2006 | $\begin{gathered} \text { First } \\ \text { half } \\ 2005 \end{gathered}$ | Change \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Continuing operations: |  |  |  |  |  |  |
| Net sales | 25,322 | 24,239 | 4.5 | 49,875 | 46,099 | 8.2 |
| Operating income ${ }^{1 /}$ | 862 | 750 | 14.9 | 1,317 | 1,249 | 5.4 |
| Operating income, excluding items affecting |  |  |  |  |  |  |
| Margin, \% | 3.3 | 3.1 |  | 2.9 | 2.7 |  |
| Income after financial items | 783 | 610 | 28.4 | 1,170 | 1,046 | 11.9 |
| Income after financial items, excluding items |  |  |  |  |  |  |
| Margin, \% | 3.0 | 2.5 |  | 2.6 | 2.3 |  |
| Income for the period | 541 | 436 | 24.1 | 773 | 748 | 3.3 |
| Income for the period, excluding items affecting comparability | 546 | 436 | 25.2 | 923 | 748 | 23.4 |
| Earnings per share, SEK ${ }^{2}$ | 1.83 | 1.50 | 22.0 | 2.62 | 2.57 | 1,9 |
| Value creation | 257 | 69 | 188 | 233 | -40 | 273 |
| Return on net assets, \% |  |  |  | 15.1 | 13.7 |  |
| Return on net assets excluding items affecting comparability, \% |  |  |  | 13.1 | 11.6 |  |
| Total, including discontinued operations: ${ }^{3 /}$ |  |  |  |  |  |  |
| Income for the period | 1,165 | 1,196 | -2.6 | 1,972 | 2,050 | -3.8 |
| Earnings per share, SEK ${ }^{2)}$ | 3.95 | 4.11 | -3.9 | 6.70 | 7.04 | -4.8 |

[^0]The Group's Outdoor Products operations were distributed under the name of Husqvarna to the Electrolux shareholders in June, 2006. The results for these operations are included in this interim report for the period January-May 2006. The Husqvarna results are excluded from the sales and expense lines of the income statement and reported as a single net in the item "Income for the period for discontinued operations", in accordance with International Financial Reporting Standards (IFRS), described on page 20.

Electrolux applies IFRS as adopted by the European Union. This interim report has been prepared in accordance with IAS 34, Interim Financial Reporting, and RR 31 from the Swedish Financial Accounting Standards Council.

## Net Sales and income

## Second quarter

Net sales for the Electrolux Group in the second quarter of 2006 amounted to SEK $25,322 \mathrm{~m}$ as against SEK $24,239 \mathrm{~m}$ in the previous year. Sales were positively impacted by changes in volume/price/mix as well as exchange rates.

| Changes in net sales | Q2 |
| :--- | ---: |
| \% | $\mathbf{2 0 0 6}$ |
| Changes in Group structure | -0.9 |
| Changes in exchange rates | 1.7 |
| Changes in volume/price/mix | 3.7 |
| Total | $\mathbf{4 . 5}$ |

Operating income increased by $14.9 \%$ to SEK 862 m (750), corresponding to $3.4 \%$ (3.1) of net sales. Income after financial items improved to SEK 783m (610), which corresponds to $3.1 \%$ (2.5) of net sales. Income for the period from continuing operations increased to SEK 541 m (436), corresponding to SEK 1.83 (1.50) in earnings per share.

Income for the period including discontinued operations decreased to SEK $1,165 \mathrm{~m}(1,196)$, corresponding to SEK 3.95 (4.11) in earnings per share. Income from discontinued operations refers to the former Outdoor Products operations and amounts to SEK 624 m (760). For information on accounting principles for discontinued operations, see page 20.

## Income excluding items affecting comparability

The above mentioned operating income figure for the second quarter of 2006 includes items affecting comparability in the amount of SEK 18 m . This includes a charge of SEK -43 m for the previously announced closure of the compact appliances factory in Torsvik, Sweden, as well as a capital gain of
SEK 61m for the divestment of the wholesale financing operations in Electrolux Financial Corporation in the US. No items affecting comparability were reported in the second quarter of 2005. More information can be found on page 10 and in the table on page 11.

Excluding the above-mentioned items affecting comparability, operating income for the second quarter of 2006 increased by $12.5 \%$ to SEK 844 m (750), corresponding to $3.3 \%$ (3.1) of net sales. Income after financial items increased by $25.4 \%$ to SEK 765 m (610), representing $3.0 \%$ (2.5) of net sales. Income for the period from continuing operations increased by $25.2 \%$ to SEK 546 m (436), corresponding to
SEK 1.85 (1.50) in earnings per share.

## Effects of changes in exchange rates

Changes in exchange rates compared to the second quarter of 2005, including both translation and transaction effects, had a positive impact of SEK 19 m on operating income. Transaction effects net of hedging contracts amounted to SEK -3m. Translation of income statements in subsidiaries had an effect of SEK 22 m .

The effect of changes in exchange rates on income after financial items amounted to SEK 10 m .

## Financial net

Net financial items for the second quarter decreased to SEK -79m compared to SEK -140 m for the same period in the previous year. The decrease is mainly due to lower net borrowings.

## First half of $\mathbf{2 0 0 6}$

Net sales for the Electrolux Group in the first half of 2006 amounted to SEK 49,875m as against SEK $46,099 \mathrm{~m}$ in the previous year. Sales were positively impacted by changes in exchange rates as well as changes in volume/price/mix.

| Changes in net sales | First half |
| :--- | ---: |
| \% | $\mathbf{2 0 0 6}$ |
| Changes in Group structure | -0.8 |
| Changes in exchange rates | 5.2 |
| Changes in volume/price/mix | 3.8 |
| Total | $\mathbf{8 . 2}$ |

Operating income increased by $5.4 \%$ to SEK $1,317 \mathrm{~m}(1,249)$, corresponding to $2.6 \%(2.7)$ of net sales. Income after financial items amounted to SEK $1,170 \mathrm{~m}(1,046)$, which corresponds to $2.3 \%(2.3)$ of net sales. Income for the period from continuing operations improved to SEK 773m (748), corresponding to SEK 2.62 (2.57) in earnings per share.

Income for the period including discontinued operations amounted to SEK $1,972 \mathrm{~m}(2,050)$, corresponding to SEK 6.70 (7.04) in earnings per share. Income from discontinued operations refers to the former Outdoor Products operations and amounts to SEK $1,199 \mathrm{~m}(1,302)$.

## Income excluding items affecting comparability

The above mentioned operating income figures for the first half of 2006 include items affecting comparability in the amount of SEK -127 m , (see table on page 11 ). No items affecting comparability were reported in the first half of 2005.

Excluding the above-mentioned items affecting comparability, operating income for the first half of 2006 increased by $15.6 \%$ to SEK $1,444 \mathrm{~m}(1,249)$, corresponding to $2.9 \%(2.7)$ of net sales. Income after financial items improved by $24.0 \%$ to SEK $1,297 \mathrm{~m}(1,046)$, representing $2.6 \%(2.3)$ of net sales. Income for the period from continuing operations increased by $23.4 \%$ to SEK 923 m (748), corresponding to
SEK 3.13 (2.57) in earnings per share.

## Effects of changes in exchange rates

Changes in exchange rates compared to the previous year, including both translation and transaction effects, had a positive impact of SEK 70m on operating income. Transaction effects net of hedging contracts amounted to SEK 25 m . Translation of income statements in subsidiaries had an effect of SEK 45m.

The effect of changes in exchange rates on income after financial items amounted to SEK 62 m .

## Financial net

Net financial items for the first half of 2006 decreased to SEK -147 m compared to SEK -203 m for the same period in the previous year. The decrease is mainly due to the decrease in net borrowings.

## OUTLOOK - FOR FULL YEAR 2006*

The outlook is unchanged from when it was first reported in February, 2006:
Market demand for appliances in 2006 is expected to show some growth in both Europe and North America as compared to 2005. Efforts to strengthen the Group's competitive position through investments in product development and in building the Electrolux brand will continue.

Operating income for the Electrolux Indoor Products operations in 2006 is expected to be somewhat higher than in 2005, excluding items affecting comparability.
*). Please note that the outlook relates only to the Indoor operations.

## Cash flow

Cash flow from operations and investments increased significantly in the second quarter of 2006, over the previous year. The increase reflects a significant improvement in inventory, receivables and payables as well as the proceeds of the divestment of the operations in Electrolux Financial Corporation in the US. The reduction of extra inventory following the closure of the American Greenville plant was an important factor.

| Cash flow from continuing operations |  |  | First | First |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { Q2 } \\ 2006 \end{array}$ | $\begin{array}{r} \text { Q2 } \\ 2005 \end{array}$ | $\begin{array}{r} \text { half } \\ 2006 \end{array}$ | $\begin{array}{r} \text { half } \\ 2005 \end{array}$ | Full year 2005 |
| Cash flow from operations, excluding change in operating assets and liabilities | 854 | 1,214 | 1,779 | 2,075 | 5,266 |
| Change in operating assets and liabilities | 673 | -1,493 | 311 | -2,603 | -1,804 |
| Cash flow from operations | 1,527 | -279 | 2,090 | -528 | 3,462 |
| Divestment of operation | 1,218 | - | 1,218 | - | -370 |
| Capital expenditure in tangible fixed assets | -792 | -824 | -1,370 | -1,525 | -3,654 |
| Other | 86 | -268 | -76 | -259 | -461 |
| Cash flow from investments | 512 | -1,092 | -228 | -1,784 | -4,485 |
| Cash flow from operations and investments | 2,039 | -1,371 | 1,862 | -2,312 | -1,023 |

## Financial position

## Equity

Total equity as of June 30, 2006, amounted to SEK $18,587 \mathrm{~m}(25,526)$, which corresponds to SEK 64.03 (87.66) per share. Return on equity for the first half of 2006 was $15.8 \%$ (16.6). Excluding items affecting comparability, return on equity was $17.0 \%$ (16.6).

## Net borrowings

Net borrowings decreased to SEK $-2,245 \mathrm{~m}(8,535)$ as a result of the allocation of debt to the Outdoor Products operations and the strong cash flow from operations that the Group generated in the first half of 2006. The net debt/equity ratio was -0.12 (0.33). The equity/assets ratio was $33.1 \%$ (31.9).

| Net borrowings | June 30, | June 30, | Dec 31, |
| :--- | ---: | ---: | ---: |
| SEKm | $\mathbf{2 0 0 6}$ | 2005 | $\mathbf{2 0 0 5}$ |
| Interest-bearing liabilities | 8,241 | 14,866 | 8,914 |
| Liquid funds | 10,486 | 6,331 | 5,940 |
| Net borrowings | $\mathbf{- 2 , 2 4 5}$ | $\mathbf{8 , 5 3 5}$ | $\mathbf{2 , 9 7 4}$ |
|  |  |  |  |
| Net debt/equity ratio | -0.12 | 0.33 | 0.11 |
| Equity/assets ratio, \% | 33.1 | 31.9 | 33.6 |

The balance-sheet items for 2005 are given in the half-yearly report in accordance with the historical financial statements. In accordance with International Financial Reporting Standards IFRS, previous periods have not been adjusted for the distributed Outdoor Products operations. A more relevant comparison of working capital and net assets for the Electrolux Group's current operations is given in the table below, exclusive of the Outdoor Products operations.

| Working capital and net assets SEKm | $\begin{array}{r} \text { June 30, } \\ 2006 \end{array}$ | June 30, excluding Outdoor 2005 | $\begin{array}{r} \text { June 30, } \\ 2005 \\ \hline \end{array}$ | Dec 31, excluding Outdoor 2005 | Dec 31, $2005$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Inventories | 12,473 | 14,297 | 19,206 | 12,342 | 18,606 |
| Trade receivables | 18,548 | 20,195 | 26,604 | 20,944 | 24,269 |
| Accounts payable | -14,606 | -14,683 | -17,126 | -14,576 | -18,798 |
| Provisions | -13,692 | -13,239 | -14,175 | -14,945 | -15,609 |
| Prepaid and accrued income and expenses | -6,353 | -6,727 | -7,812 | -6,971 | -7,762 |
| Taxes and other assets and liabilities | -897 | -854 | -1,303 | -593 | -737 |
| Working capital | -4,527 | -1,011 | 5,394 | -3,799 | -31 |
| Property, plant and equipment | 14,041 | 14,869 | 18,417 | 14,776 | 18,622 |
| Goodwill | 2,009 | 2,161 | 3,859 | 2,144 | 3,872 |
| Other non-current assets | 3,543 | 3,040 | 3,678 | 3,540 | 4,169 |
| Deferred tax assets and liabilities | 985 | 1,960 | 1,895 | 1,281 | 1,533 |
| Net assets | 16,051 | 21,019 | 33,243 | 17,942 | 28,165 |
| Return on net assets, \% | 15.1 | 13.7 | 21.5 | 5.4 | 13.0 |
| Return on net assets, excluding items affecting comparability, \% | 13.1 | 11.6 | 19.4 | 17.9 | 20.6 |
| Value creation, SEKm | 233 | -40 | 1,221 | 1,345 | 2,913 |

Figures for the previous year in the comments below concerning working capital, net assets and value created are excluding Outdoor Products operations according to the table above.

## Working capital

Working capital as of June 30, 2006, amounted to SEK $-4,527 \mathrm{~m}(-1,011)$, corresponding to $-4.5 \%(-1.0)$ of annualized net sales. Inventories amounted to SEK $12,473 \mathrm{~m}(14,297)$ and trade receivables to SEK $18,548 \mathrm{~m}(20,195)$, corresponding to $12.5 \%(14.1)$ and $18.6 \%(19.9)$ of annualized net sales, respectively. Accounts payable amounted to SEK 14,606m (14,683), corresponding to $14.6 \%(14.5)$ of annualized net sales.

## Net assets and return on net assets

Net assets as of June 30, 2006, amounted to SEK $16,051 \mathrm{~m}(21,019)$. Average net assets for the period decreased to SEK $17,408 \mathrm{~m}(18,235)$. Adjusted for items affecting comparability, average net assets amounted to SEK $22,013 \mathrm{~m}(21,476)$, corresponding to $22.1 \%$ (23.3) of net sales. Items affecting comparability includes restructuring provisions and the adjustment of pension liabilities in accordance with minimum liability in the US for 2002 and 2003 as well as the non-recurring effect of implementing the new accounting standard RR 29, Employee Benefits, in 2004.

The return on net assets was $15.1 \%$ (13.7), and $13.1 \%$ (11.6) excluding items affecting comparability.

## Value created

Value creation is the primary financial performance indicator for measuring and evaluating financial performance within the Group. The model links operating income and asset efficiency with the cost of the capital employed in operations. The model measures and evaluates profitability by region, business area, product line, or operation.

Total value created during the first half of 2006 was SEK 233 m as compared to SEK -40 m in the previous year, excluding the outdoor operations. The WACC rate for 2006 was computed at $11 \%$ as compared to $12 \%$ for 2005. The change in WACC rate had a positive impact of SEK 110 m on value created in 2006. The capital-turnover rate was 4.53 (4.29).

## Repurchase and transfer of own shares

As in previous years, the Annual General Meeting authorized the Board of Directors to acquire and transfer own shares. Shares may be acquired on the condition that, following each repurchase transaction, the company holds a maximum of $10 \%$ of the total number of shares.
$6,000,000$ shares were repurchased in the first half of 2006 and senior managers purchased $3,160,084$ B-shares from Electrolux under the terms of the employee stock option programs. As of June 30, 2005, Electrolux held $18,661,155$ B-shares, corresponding to $6.0 \%$ of the total number of outstanding shares. See table on page 14.

## Operations by business area during the second quarter

Changes in net sales and operating income by business area in comparable currencies are given on page 16.
Consumer Durables, Europe

| Consumer Durables, Europe |  |  | First | First | Full year |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2 | Q2 | half | half |  |
| SEKm | 2006 | 2005 | 2006 | 2005 | 2005 |
| Net sales | 10,336 | 10,116 | 20,335 | 20,047 | 43,755 |
| Operating income | 376 | 486 | 781 | 902 | 2,602 |
| Operating margin, \% | 3.6 | 4.8 | 3.8 | 4.5 | 5.9 |


| Industry shipments of core appliances |  | First |
| :--- | ---: | ---: |
| in Europe | Q2 | half |
| Units, year-on-year, \% | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 6}$ |
| Western Europe | 1.4 | 2.7 |
| Eastern Europe (excluding Turkey) | 9.2 | 5.3 |
| Total Europe | $\mathbf{3 . 1}$ | $\mathbf{3 . 3}$ |

Total industry shipments of core appliances in Europe increased by $3 \%$ in the second quarter compared to the corresponding quarter in 2005. Shipments in Western Europe rose by $1 \%$ and in Eastern Europe by 9\%.

Group sales of core appliances in Europe rose in the second quarter, due mainly to higher volumes. Operating income in the corresponding quarter of 2005 included a capital gain of SEK 80 m , as communicated in the Half-yearly Report 2005. Excluding this item, operating income and margin were down slightly for the quarter.

The RoHS Directive (European Union Directive on the Restriction of the use of certain Hazardous Substances in electrical and electronic equipment) went into effect on July 1, 2006. It prohibits, with some exceptions, the sale of electrical or electronic products containing specific hazardous substances in the European market. In recent years the Group has implemented a comprehensive program for phase-out of these substances. During the second quarter, remaining products that did not meet the criteria of the directive were sold at discounted prices. Continued costs referring to the closure of the plant in Nuremberg, Germany, also had an adverse effect on operating income and margin. These costs were partially offset by savings in materials costs and prior restructurings.

The market for floor-care products in Europe increased somewhat in the second quarter compared to the same period last year. Group sales showed stronger growth than the market due to higher volumes, with particular success for new bagless floor-care products. Operating income and margin both increased, primarily due to higher volumes and strong sales of higher-margin products.

## Consumer Durables, North America

| Consumer Durables, North America |  |  | First | First <br> half | Full year |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| SEKm | $\mathbf{Q 2}$ | Q2 | $\mathbf{h a l f}$ | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 5}$ |
| Net sales | $\mathbf{2 0 0 6}$ | 2005 | $\mathbf{2 0 0 6}$ | 2005 | 35,134 |
| Operating income | 9,287 | 8,478 | 18,384 | 15,651 | 1,444 |
| Operating margin, \% | 383 | 350 | 596 | 518 | 4.1 |


| Industry shipments of appliances |  | First |
| :--- | ---: | ---: |
| in the US | $\mathbf{Q 2}$ | half |
| Units, year-on-year, \% | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 6}$ |
| Core appliances | 0.8 | 4.2 |
| Major appliances | 2.1 | 10.7 |

Industry shipments of core appliances in the US rose by $1 \%$ in the second quarter compared to the same quarter in 2005. Shipments of major appliances, i.e., including room air-conditioners and microwave ovens, rose by $2 \%$.

Group sales rose by $10 \%$ in the second quarter, reflecting the benefits of price increases and improved mix over the past year. Group sales were strongest in refrigerators and cooking equipment, where product innovation is driving a large and growing market share and good margins. Lower sales for laundry equipment reflected increased competition in the rapidly growing market for front-load washers. Operating income rose in line with sales. The benefits of lower unit costs at the new plant in Juarez, Mexico, as well as other cost savings in North America were offset by start-up costs in Juarez and higher costs for materials and components.

The market for floor-care products in North America declined during the first five months of 2006 in comparison with the corresponding period last year. Group sales increased significantly, primarily due to expanded distribution through US retailers. Operating income and margin increased significantly, largely as a result of the higher volumes.

## Consumer Durables, Latin America

| Consumer Durables, Latin America |  |  | First | First |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| SEKm | $\mathbf{Q 2}$ | Q2 | half <br> half | Full year |  |
| Net sales | $\mathbf{2 0 0 6}$ | 2005 | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 5}$ |
| Operating income | 1,697 | 1,423 | 3,466 | 2,621 | 5,819 |
| Operating margin, \% | 76 | -11 | 153 | -15 | 123 |

Shipments of major appliances rose by $13 \%$ in the second quarter as compared with the second quarter last year in Brazil, the Group's major Latin American market.

Sales for the Group's operations in Latin America rose by $18 \%$ in the second quarter, reflecting higher volumes, the impact of higher-end new products, and better pricing. Operating margin improved from a negative level in the second quarter of 2005 to $4.4 \%$ this year, due to strong sales growth and cost savings.

## Consumer Durables, Asia/Pacific

| Consumer Durables, Asia/Pacific |  |  | First | First <br> half | Full year |
| :--- | ---: | ---: | ---: | ---: | ---: |
| SEKm | $\mathbf{Q 2}$ | Q2 | half | $\mathbf{2 0 0 5}$ |  |
| Net sales | $\mathbf{2 0 0 6}$ | 2005 | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 5}$ |
| Operating income | 2,196 | 2,475 | 4,290 | 4,594 | 9,276 |
| Operating margin, \% | 54 | -16 | 7 | -29 | 13 |

## Australia and New Zealand

Market demand for major appliances in Australia showed a slight increase in the second quarter compared to the same quarter last year, while the New Zealand market showed a decline. Asian producers are increasing their presence in these markets, in particular for top-load washing machines.

The Group's shift toward the fast-growing markets for front-load laundry equipment and high-end side-byside refrigerators caused a temporary decline in sales during the second quarter. Operating income increased as earlier restructuring measures began to generate positive effects.

## China

Available market statistics for major appliances shipments in China indicate an increase over the first five months. Sales of Electrolux major appliances declined in the second quarter compared to the same period a year ago as the Group exited a number of unprofitable retail outlets, de-emphasized low-margin products and sought to increase the mix of sales of higher-end products and concentrate on fewer regions. Operating income was in line with last year but remained negative. Improved logistical efficiency and lower marketing and administrative costs were offset by low manufacturing capacity utilization.

## Professional Products

| Professional Products | Q2 | Q2 | First <br> half | First <br> half | Full year |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| SEKm | $\mathbf{2 0 0 6}$ | 2005 | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 5}$ |
| Net sales | 1,749 | 1,739 | 3,337 | 3,170 | 6,686 |
| Operating income | 143 | 137 | 226 | 188 | 463 |
| Operating margin, \% | 8.2 | 7.9 | 6.8 | 5.9 | 6.9 |

Demand in Europe for both food service and laundry equipment is estimated to have been higher in the second quarter compared to the same period last year.

Group sales of food-service equipment showed good growth due to higher volumes. Operating income and margin also increased, due to higher volumes, cost savings for marketing and administration, and a larger mix of own-manufactured products.

While the order book remains strong, Group shipments of laundry equipment declined somewhat.This was due largely to temporary problems in obtaining European components during the transfer of production from Denmark to Thailand, as well as lower sales in the US. Operating income and margin reflected the decline in sales.

## Structural changes

In April 2006, the Board decided to close the compact appliances factory in Torsvik, Sweden, and transfer production to existing facilities in Poland. The transfer is scheduled for completion in the first quarter of 2007. The closure will affect approximately 160 employees. Restructuring cost for this measure amounts to SEK 43m, which was taken as a charge against operating income in the second quarter of 2006, within items affecting comparability.

The inventory finance business of Electrolux Financial Corporation, the Group's operation providing wholesale and consumer financial services operation in the US, was divested to Textron Financial Corporation as of June 30, 2006. The new owner will give the Group's customers in the US access to a broader offering of wholesale inventory financing and other financial services. Textron Financial will be the preferred provider of such services to the Group's customers within major appliances in the US. The capital gain on the proceeds, which amounted to SEK 61 m , has been reported within items affecting comparability in the second quarter of 2006. The effect on cash flow amounted to SEK 1,218m.

On July 17, 2006, Electrolux signed an agreement to divest its 50\% stake in Nordwaggon AB to Transwaggon AB. The transaction will involve a capital loss of approximately SEK -180 m , which will be taken as a charge against operating income in the third quarter of 2006, within items affecting comparability. Nordwaggon is a Swedish-based railcar operator that is owned $50 \%$ by Electrolux and $50 \%$ by the Swedish state-owned AB Swedcarrier. Electrolux entered into this partnership in 1984 in order to fulfill a need for special purposerailcars. Swedcarrier is part of the transaction and is divesting its $50 \%$ stake in Nordwaggon to Transwaggon. With the transaction, Electrolux is released from letters of support, issued jointly with Swedcarrier, for loans and leasing agreements totaling SEK 1,400m.

## Asbestos litigation in the US

Litigation and claims related to asbestos are pending against the Group in the US. Almost all of the cases refer to externally supplied components used in industrial products manufactured by discontinued operations prior to the early 1970s. Many of the cases involve multiple plaintiffs who have made identical allegations against many other defendants who are not part of the Electrolux Group.

As of June 30, 2006, the Group had a total of 1,162 cases pending, representing approximately 8,050 plaintiffs. A total of 147 new cases with approximately 300 plaintiffs were filed and 97 pending cases with approximately 500 plaintiffs were resolved during the second quarter of 2006. Approximately 6,470 of the plaintiffs relate to cases pending in the state of Mississippi.

Additional lawsuits may be filed against Electrolux in the future. It is not possible to predict either the number of future claims or the number of plaintiffs that any future claims may represent. In addition, the outcome of asbestos claims is inherently uncertain and always difficult to predict and Electrolux cannot provide any assurances that the resolution of these types of claims will not have a material adverse effect on its business or on results of operations in the future.

## Parent Company

Net sales for the Parent Company, AB Electrolux, for the first half year of 2006 amounted to SEK 2,918m $(3,154)$. Income after financial items was SEK $5,586 \mathrm{~m}(-598)$, including dividends from subsidiaries in the amount of SEK 5,455m (426). Income for the period amounted to SEK 5,612m (-396).

Capital expenditures in tangible and intangible assets were SEK 8m (7). Liquid funds at the end of the period amounted to SEK $5,916 \mathrm{~m}(2,965)$ as against SEK $2,522 \mathrm{~m}$ at the start of the year.

Stockholm, July 18, 2006
Hans Stråberg
President and CEO

Consolidated income statement

| SEKm | $\begin{array}{r} \text { Q2 } \\ 2006 \end{array}$ | Q2 2005 | First half 2006 | First half 2005 | Full year 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | 25,322 | 24,239 | 49,875 | 46,099 | 100,701 |
| Cost of goods sold | -19,476 | -18,673 | -38,448 | -35,530 | -77,230 |
| Gross operating income | 5,846 | 5,566 | 11,427 | 10,569 | 23,471 |
| Selling expenses | -3,837 | -3,681 | -7,652 | -7,118 | -14,635 |
| Administrative expenses | -1,185 | -1,222 | -2,344 | -2,344 | -4,945 |
| Other operating income/expenses | 20 | 87 | 13 | 142 | 173 |
| Items affecting comparability | 18 | - | -127 | - | -3,020 |
| Operating income* | 862 | 750 | 1,317 | 1,249 | 1,044 |
| Margin, \% | 3.4 | 3.1 | 2.6 | 2.7 | 1.0 |
| Financial items, net | -79 | -140 | -147 | -203 | -550 |
| Income after financial items | 783 | 610 | 1,170 | 1,046 | 494 |
| Margin, \% | 3.1 | 2.5 | 2.3 | 2.3 | 0.5 |
| Taxes | -242 | -174 | -397 | -298 | -636 |
| Income for the period from continuing operations | 541 | 436 | 773 | 748 | -142 |
| Income for the period from discontinued operations | 624 | 760 | 1,199 | 1,302 | 1,905 |
| Income for the period | 1,165 | 1,196 | 1,972 | 2,050 | 1,763 |
| Attributable to: |  |  |  |  |  |
| Equity holders of the Parent Company | 1,165 | 1,196 | 1,972 | 2,050 | 1,763 |
| Minority interests in income for the period | 0 | 0 | 0 | 0 | 0 |
|  | 1,165 | 1,196 | 1,972 | 2,050 | 1,763 |
| *) Operating income includes: |  |  |  |  |  |
| Depreciation and amortization | -706 | -626 | -1,394 | -1,219 | -2,583 |
| Operating income for the divested operation in India | - | -32 | - | -48 | -48 |
| Continuing operations |  |  |  |  |  |
| Earnings per share, SEK | 1.83 | 1.50 | 2.62 | 2.57 | -0.49 |
| After dilution, SEK | 1.82 | 1.49 | 2.61 | 2.56 | -0.49 |
| Total |  |  |  |  |  |
| Earnings per share, SEK | 3.95 | 4.11 | 6.70 | 7.04 | 6.05 |
| Diluted, SEK | 3.93 | 4.09 | 6.65 | 7.01 | 6.01 |
| Number of shares after buy-backs, million | 290.3 | 291.2 | 290.3 | 291.2 | 293.1 |
| Average number of shares after buy-backs, million | 295.0 | 291.2 | 294.5 | 291.2 | 291.4 |
| Diluted, million | 296.7 | 292.4 | 296.7 | 292.4 | 293.2 |

## ITEMS AFFECTING COMPARABILITY

$\left.\begin{array}{lrrrr}\hline & & & \text { First } & \text { First } \\ \text { half }\end{array} \quad \begin{array}{r}\text { Full year } \\ \text { half }\end{array}\right)$

Consolidated balance sheet

| SEKm | June 30, 2006 | $\begin{array}{r} \hline \text { June } 30, \\ 2005 \end{array}$ | $\begin{array}{r} \hline \text { Dec 31, } \\ 2005 \end{array}$ |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Property, plant and equipment | 14,041 | 18,417 | 18,622 |
| Goodwill | 2,009 | 3,859 | 3,872 |
| Other intangible assets | 1,736 | 2,122 | 2,228 |
| Non-current derivatives | 47 | 221 | 118 |
| Other non-current assets | 4,065 | 4,700 | 4,891 |
| Total non-current assets | 21,898 | 29,319 | 29,731 |
| Inventories | 12,473 | 19,206 | 18,606 |
| Trade receivables | 18,548 | 26,604 | 24,269 |
| Other current assets | 3,717 | 5,014 | 4,488 |
| Current derivatives | 741 | 402 | 421 |
| Short-term investments | 3,284 | 993 | 623 |
| Cash and cash equivalents | 6,063 | 4,360 | 4,420 |
| Total current assets | 44,826 | 56,579 | 52,827 |
| Total assets | 66,724 | 85,898 | 82,558 |
| Equity and liabilities |  |  |  |
| Total equity attributable to equity holders of the |  |  |  |
| Parent Company | 18,586 | 25,514 | 25,887 |
| Minority interests | 1 | 12 | 1 |
| Total equity | 18,587 | 25,526 | 25,888 |
| Long-term borrowings | 4,814 | 5,830 | 5,257 |
| Non-current derivatives | 8 | 38 | 6 |
| Deferred tax liabilities | 1,273 | 1,250 | 1,417 |
| Provisions for pensions and other post-employment benefits | 7,391 | 8,875 | 8,226 |
| Long-term provisions | 4,352 | 3,009 | 4,377 |
| Total non-current liabilities | 17,838 | 19,002 | 19,283 |
| Accounts payable | 14,606 | 17,126 | 18,798 |
| Tax liabilities | 1,022 | 1,276 | 1,123 |
| Short-term liabilities | 9,377 | 11,876 | 11,006 |
| Short-term borrowings | 2,620 | 7,691 | 3,076 |
| Current derivatives | 725 | 1,110 | 378 |
| Other provisions | 1,949 | 2,291 | 3,006 |
| Total current liabilities | 30,299 | 41,370 | 37,387 |
| Total equity and liabilities | 66,724 | 85,898 | 82,558 |
| Contingent liabilities | 1,395 | 1,247 | 1,302 |

CONSOLIDATED CASH FLOW STATEMENT

| SEKm | $\begin{array}{r} \text { Q2 } \\ 2006 \\ \hline \end{array}$ | $\begin{array}{r} \text { Q2 } \\ 2005 \\ \hline \end{array}$ | First half 2006 | First half 2005 | $\begin{array}{r} \text { Full year } \\ 2005 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operations |  |  |  |  |  |
| Income after financial items | 783 | 610 | 1,170 | 1,046 | 494 |
| Depreciation and amortization | 706 | 626 | 1,394 | 1,219 | 2,583 |
| Capital gain/loss included in operating income | -61 | - | -61 | - | 419 |
| Restructuring provisions | -203 | -104 | -288 | -261 | 2,164 |
| Share-based compensation | 17 | 15 | 37 | 29 | 88 |
| Change in accrued and prepaid interest | 35 | 97 | -110 | 35 | 58 |
| Taxes paid | -423 | -30 | -363 | 7 | -540 |
| Cash flow from operations, excluding change in operating assets and liabilities | 854 | 1,214 | 1,779 | 2,075 | 5,266 |
| Change in operating assets and liabilities |  |  |  |  |  |
| Change in inventories | -118 | -1,296 | -846 | -2,652 | -935 |
| Change in trade receivables | -140 | -1,119 | 1,118 | -350 | -1,749 |
| Change in other current assets | -377 | -290 | -383 | -343 | 253 |
| Change in accounts payable | 1,108 | 353 | 789 | 238 | 190 |
| Change in other operating liabilities and provisions | 200 | 859 | -367 | 504 | 437 |
| Cash flow from operating assets and liabilities | 673 | -1,493 | 311 | -2,603 | -1,804 |
| Cash flow from operations | 1,527 | -279 | 2,090 | -528 | 3,462 |
| Investments |  |  |  |  |  |
| Acquisition/divestment of operations | 1,218 | - | 1,218 | - | -370 |
| Capital expenditure in property, plant and equipment | -792 | -824 | -1,370 | -1,525 | -3,654 |
| Capitalization of product development and software | -311 | -87 | -432 | -215 | -405 |
| Other | 397 | -181 | 356 | -44 | -56 |
| Cash flow from investments | 512 | -1,092 | -228 | -1,784 | -4,485 |
| Total cash flow from operations and investments | 2,039 | -1,371 | 1,862 | -2,312 | -1,023 |
| Financing |  |  |  |  |  |
| Change in short-term investments | -3,440 | 544 | -2,901 | -573 | -122 |
| Change in borrowings | 902 | 4,376 | -290 | 1,259 | -933 |
| Dividend | -2,222 | -2,038 | -2,222 | -2,038 | -2,038 |
| Sale of repurchased shares | -537 | 1 | -96 | 1 | 355 |
| Cash flow from financing | -5,297 | 2,883 | -5,509 | -1,351 | -2,738 |
| Cash-flow from continuing operations | -3,258 | 1,512 | -3,647 | -3,663 | -3,761 |
| Cash-flow from discontinued operations |  |  |  |  |  |
| Cash-flow from operations | 1,892 | 2,729 | -2,081 | -825 | 3,078 |
| Cash-flow from investments | -233 | -377 | -727 | -666 | -1,342 |
| Cash-flow from financing | 3,992 | -2,349 | 8,504 | 1,501 | -1,597 |
| Cash-flow from discontinued operations | 5,651 | 3 | 5,696 | 10 | 139 |
| Total cash flow | 2,393 | 1,515 | 2,049 | -3,653 | -3,622 |
| Cash and cash equivalents at beginning of period | 4,420 | 2,739 | 4,420 | 7,675 | 7,675 |
| Exchange-rate differences | -750 | 106 | -406 | 338 | 367 |
| Cash and cash equivalents at end of period | 6,063 | 4,360 | 6,063 | 4,360 | 4,420 |
| Change in net borrowings |  |  |  |  |  |
| Total cash flow, excluding change in loans and other liquid funds | 9,443 | -1,056 | 5,240 | -5,840 | -970 |
| Net borrowings at beginning of period | -6,775 | -6,494 | -2,974 | -1,141 | -1,141 |
| Exchange-rate differences referring to net borrowings | -423 | -985 | -21 | -1,554 | -863 |
| Net borrowings at end of period | 2,245 | -8,535 | 2,245 | -8,535 | -2,974 |

## Change in total equity

|  | First <br> half | First <br> half | Full year |
| :--- | ---: | ---: | ---: | ---: |
| SEKm | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 5}$ |
| Opening balance according to IFRS, excluding IAS 39 | - | $\mathbf{2 3 , 6 3 6}$ | $\mathbf{2 3 , 6 3 6}$ |
| Effects of implementing IAS 39 | - | -2 | $\mathbf{- 2}$ |
| Adjusted opening balance according to IFRS | $\mathbf{2 5 , 8 8 8}$ | $\mathbf{2 3 , 6 3 4}$ | $\mathbf{2 3 , 6 3 4}$ |
| Dividend payment | $-2,222$ | $-2,038$ | $-2,038$ |
| Dividend of Husqvarna shares | $-5,696$ | - | - |
| Repurchase and sale of shares | -96 | 1 | $\mathbf{3 3 1}$ |
| Share-based payments | 37 | 29 | 72 |
| Changes in revaluation and hedge reserve | 699 | -703 | $\mathbf{3 3}$ |
| Translation differences | $-1,995$ | 2,553 | 2,093 |
| Income for the period | 1,972 | 2,050 | 1,763 |
| Closing balance | $\mathbf{1 8 , 5 8 7}$ | $\mathbf{2 5 , 5 2 6}$ | $\mathbf{2 5 , 8 8 8}$ |

## Key ratios ${ }^{1)}$

|  | $\begin{array}{r} \text { Q2 } \\ 2006 \end{array}$ | $\begin{array}{r} \text { Q2 } \\ 2005 \\ \hline \end{array}$ | First half 2006 | $\begin{array}{r} \text { First } \\ \text { half } \\ 2005 \end{array}$ | $\begin{array}{r} \text { Full year } \\ 2005 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Continuing operations: |  |  |  |  |  |
| Earnings per share, SEK ${ }^{2)}$ | 1.83 | 1.50 | 2.62 | 2.57 | -0.49 |
| Excluding items affecting comparability, SEK | 1.85 | 1.50 | 3.13 | 2.57 | 9.28 |
| Return on net assets, \% | - | - | 15.1 | 13.7 | 5.4 |
| Excluding items affecting comparability, \% | - | - | 13.1 | 11.6 | 17.9 |
| Capital expenditure, SEKm | 792 | 824 | 1,370 | 1,525 | 3,654 |
| Average number of employees | 53,451 | 57,992 | 54,234 | 58,545 | 57,858 |
| Including discontinued operations: |  |  |  |  |  |
| Return on equity, \% | - | - | 15.8 | 16.6 | 7.0 |
| Excluding items affecting comparability, \% | - | - | 17.0 | 16.6 | 18.3 |
| Net debt/equity ratio | - | - | -0.12 | 0.33 | 0.11 |

1) For definitions, see page 19.
2) Before dilution, based on an average number of shares after buy-backs, see page 17 .

## Number of shares

|  | Outstanding A-shares | Outstanding B-shares | Shares held by Electrolux | Shares held by other shareholders |
| :---: | :---: | :---: | :---: | :---: |
| Number of shares as of January 1, 2006 | 9,502,275 | 299,418,033 | 15,821,239 | 293,099,069 |
| Shares sold to senior managers under the stock option programs |  |  |  |  |
| First quarter |  |  | -2,490,825 | 2,490,825 |
| Second quarter |  |  | -669,259 | 669,259 |
| Repurchase of shares |  |  |  |  |
| First quarter |  |  | - |  |
| Second quarter |  |  | 6,000,000 | -6,000,000 |
| Number of shares as of June 30, 2006 | 9,502,275 | 299,418,033 | 18,661,155 | 290,259,153 |
| As a \% of the total number of shares | - | - | 6.0 | - |

## Net Sales by business area

| SEKm | $\begin{array}{r} \text { Q2 } \\ 2006 \end{array}$ | $\begin{array}{r} \text { Q2 } \\ 2005 \end{array}$ | First half 2006 | First half 2005 | Full year 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer Durables, Europe | 10,336 | 10,116 | 20,335 | 20,047 | 43,755 |
| Consumer Durables, North America | 9,287 | 8,478 | 18,384 | 15,651 | 35,134 |
| Consumer Durables, Latin America | 1,697 | 1,423 | 3,466 | 2,621 | 5,819 |
| Consumer Durables, Asia/Pacific | 2,196 | 2,475 | 4,290 | 4,594 | 9,276 |
| Professional Products | 1,749 | 1,739 | 3,337 | 3,170 | 6,686 |
| Other | 57 | 8 | 63 | 16 | 31 |
| Total | 25,322 | 24,239 | 49,875 | 46,099 | 100,701 |

## Operating income by business area

| SEKm | $\begin{array}{r} \text { Q2 } \\ 2006 \end{array}$ | $\begin{array}{r} \text { Q2 } \\ 2005 \end{array}$ | First half 2006 | First half 2005 | Full year 2005 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer Durables, Europe | 376 | 486 | 781 | 902 | 2,602 |
| Margin, \% | 3.6 | 4.8 | 3.8 | 4.5 | 5.9 |
| Consumer Durables, North America | 383 | 350 | 596 | 518 | 1,444 |
| Margin, \% | 4.1 | 4.1 | 3.2 | 3.3 | 4.1 |
| Consumer Durables, Latin America | 76 | -11 | 153 | -15 | 123 |
| Margin, \% | 4.5 | -0.8 | 4.4 | -0.6 | 2.1 |
| Consumer Durables, Asia/Pacific | 54 | -16 | 7 | -29 | 13 |
| Margin, \% | 2.5 | -0.6 | 0.2 | -0.6 | 0.1 |
| Professional Products | 143 | 137 | 226 | 188 | 463 |
| Margin, \% | 8.2 | 7.9 | 6.8 | 5.9 | 6.9 |
| Total, Business areas | 1,032 | 946 | 1,763 | 1,564 | 4,645 |
| Margin, \% | 4.1 | 3.9 | 3.5 | 3.4 | 4.6 |
| Common Group costs, etc | -188 | -196 | -319 | -315 | -581 |
| Items affecting comparability | 18 | - | -127 | - | -3,020 |
| Operating income | 862 | 750 | 1,317 | 1,249 | 1,044 |

## Change in net sales by business area

$\left.\begin{array}{lrrrrr}\hline & \begin{array}{r}\text { Q2 }\end{array} & \begin{array}{r}\text { Q2 2006 } \\ \text { in comparable } \\ \text { currencies }\end{array} & \begin{array}{r}\text { First } \\ \text { half }\end{array} & \begin{array}{r}\text { First half 2006 } \\ \text { in comparable } \\ \text { currencies }\end{array} \\ \text { Year-over-year, \% } & \mathbf{2 0 0 6}\end{array}\right)$

Change in operating income by business area

|  | Q2 | Q2 2006 <br> in comparable | First <br> half <br> narst half 2006 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Year-over-year, \% | Firscies <br> in comparable |  |  |
| Consumer Durables, Europe | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 6}$ | currencies |

Exchange rates in sek

|  | First <br> half $\mathbf{2 0 0 6}$ | First <br> half 2005 | Full year <br> $\mathbf{2 0 0 5}$ |
| :--- | ---: | ---: | ---: |
| USD, average | 7.60 | 7.11 | 7.46 |
| USD, end of period | 7.27 | 7.81 | 7.95 |
| EUR, average | 9.33 | 9.15 | 9.28 |
| EUR, end of period | 9.24 | 9.42 | 9.40 |
| GBP, average | 13.55 | 13.33 | 13.54 |
| GBP, end of period | 13.32 | 14.02 | 13.69 |

Net Sales and income Per quarter

|  |  | Q1 | Q2 | Q3 | Q4 | Full year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales, SEKm | 2006 | 24,553 | 25,322 |  |  |  |
|  | 2005 | 21,860 | 24,239 | 25,951 | 28,651 | 100,701 |
| Operating income, SEKm | 2006 | 455 | 862 |  |  |  |
|  | Margin, \% | 1.9 | 3.4 |  |  |  |
|  | 2006 ${ }^{1)}$ | 600 | 844 |  |  |  |
|  | Margin, \% | 2.4 | 3.3 |  |  |  |
|  | 2005 | 499 | 750 | 151 | -356 | 1,044 |
|  | Margin, \% | 2.3 | 3.1 | 0.6 | -1.2 | 1.0 |
|  | 2005 ${ }^{1)}$ | 499 | 750 | 1,073 | 1,742 | 4,064 |
|  | Margin, \% | 2.3 | 3.1 | 4.1 | 6.1 | 4.0 |
| Income after financial items, SEKm | 2006 | 387 | 783 |  |  |  |
|  | Margin, \% | 1.6 | 3.1 |  |  |  |
|  | $2006{ }^{1 /}$ | 532 | 765 |  |  |  |
|  | Margin, \% | 2.2 | 3.0 |  |  |  |
|  | 2005 | 436 | 610 | -49 | -503 | 494 |
|  | Margin, \% | 2.0 | 2.5 | -0.2 | -1.8 | 0.5 |
|  | $2005{ }^{1)}$ | 436 | 610 | 873 | 1,595 | 3,514 |
|  | Margin, \% | 2.0 | 2.5 | 3.4 | 5.6 | 3.5 |
| Income for the period, continuing operations, SEKm | 2006 | 232 | 541 |  |  |  |
|  | $2005{ }^{1)}$ | 312 | 436 | -263 | -627 | -142 |
| Earnings per share, continuing operations, SEK ${ }^{\text {2) }}$ | 2006 | 0.79 | 1.83 |  |  |  |
|  | 2006 ${ }^{1)}$ | 1.28 | 1.85 |  |  |  |
|  | 2005 | 1.07 | 1.50 | -0.90 | -2.15 | -0.49 |
|  | $2005{ }^{1)}$ | 1.07 | 1.50 | 2.13 | 4.58 | 9.28 |
| Value creation, continuing operations, SEKm | 2006 | -23 | 257 |  |  |  |
|  | 2005 | -108 | 69 | 348 | 1,037 | 1,345 |


| Income for the period, SEKm | $\mathbf{2 0 0 6}$ | $\mathbf{8 0 7}$ | $\mathbf{1 . 1 6 5}$ |  |  |
| :--- | :--- | :--- | :--- | ---: | ---: |
| Earnings per share, SEK |  |  |  |  |  |
|  | 2005 | 854 | 1,196 | 153 | -440 |
|  | $\mathbf{2 0 0 6}$ | $\mathbf{2 . 7 5}$ | 3.95 |  |  |
|  | $\mathbf{2 0 0 6}$ | $\mathbf{3 . 2 4}$ | 3.97 |  |  |
|  | 2005 | 2.93 | 4.11 | 0.53 | -1.52 |

1) Excluding items affecting comparability.
2) Before dilution, based on an average number of shares after buy-backs.

| Number of shares before dilution |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of shares after buy-backs, million | 2006 | 295.6 | 290.3 |  |  |  |
|  | 2005 | 291.2 | 291.2 | 291.4 | 293.1 | 293.1 |
| Average number of shares after buy-backs, million | 2006 | 294.0 | 295.0 |  |  |  |
|  | 2005 | 291.2 | 291.2 | 291.2 | 291.9 | 291.4 |
| Items affecting comparability |  |  |  |  |  |  |
| Restructuring provisions, write-downs and | 2006 | -145 | 18 |  |  |  |
| capital loss on divestment, SEKm | 2005 | - | - | -922 | -2,098 | -3,020 |

Net sales by business area per quarter
SEKm

|  |  | Q1 | Q2 | Q3 | Q4 | Full year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer Durables, Europe | 2006 | 9,999 | 10,336 |  |  |  |
|  | 2005 | 9,931 | 10,116 | 11,206 | 12,502 | 43,755 |
| Consumer Durables, North America | 2006 | 9,097 | 9,287 |  |  |  |
|  | 2005 | 7,173 | 8,478 | 9,553 | 9,930 | 35,134 |
| Consumer Durables, Latin America | 2006 | 1,769 | 1,697 |  |  |  |
|  | 2005 | 1,198 | 1,423 | 1,381 | 1,817 | 5,819 |
| Consumer Durables, Asia/Pacific | 2006 | 2,094 | 2,196 |  |  |  |
|  | 2005 | 2,119 | 2,475 | 2,240 | 2,442 | 9,276 |
| Professional Products | 2006 | 1,588 | 1,749 |  |  |  |
|  | 2005 | 1,431 | 1,739 | 1,563 | 1,953 | 6,686 |

## Operating income by business area per quarter

SEKm

|  |  | Q1 | Q2 | Q3 | Q4 | Full year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer Durables, Europe | 2006 | 405 | 376 |  |  |  |
|  | Margin, \% | 4.1 | 3.6 |  |  |  |
|  | 2005 | 416 | 486 | 714 | 986 | 2,602 |
|  | Margin, \% | 4.2 | 4.8 | 6.4 | 7.9 | 5.9 |
| Consumer Durables, North America | 2006 | 213 | 383 |  |  |  |
|  | Margin, \% | 2.3 | 4.1 |  |  |  |
|  | 2005 | 168 | 350 | 290 | 636 | 1,444 |
|  | Margin, \% | 2.3 | 4.1 | 3.0 | 6.4 | 4.1 |
| Consumer Durables, Latin America | 2006 | 77 | 76 |  |  |  |
|  | Margin, \% | 4.4 | 4.5 |  |  |  |
|  | 2005 | -4 | -11 | 26 | 112 | 123 |
|  | Margin, \% | -0.3 | -0.8 | 1.9 | 6.2 | 2.1 |
| Consumer Durables, Asia/Pacific | 2006 | -47 | 54 |  |  |  |
|  | Margin, \% | -2.2 | 2.5 |  |  |  |
|  | 2005 | -13 | -16 | 0 | 42 | 13 |
|  | Margin, \% | -0.6 | -0.6 | 0.0 | 1.7 | 0.1 |
| Professional Products | 2006 | 83 | 143 |  |  |  |
|  | Margin, \% | 5.2 | 8.2 |  |  |  |
|  | 2005 | 51 | 137 | 117 | 158 | 463 |
|  | Margin, \% | 3.6 | 7.9 | 7.5 | 8.1 | 6.9 |
| Common Group costs, etc. | 2006 | -131 | -188 |  |  |  |
|  | 2005 | -119 | -196 | -74 | -192 | -581 |
| Items affecting comparability | 2006 | -145 | 18 |  |  |  |
|  | 2005 | - | - | -922 | -2,098 | -3,020 |

## Five-year review

|  | $\begin{array}{r} \text { Pro forma } \\ 2005^{1)} \end{array}$ | 2005 | $2004{ }^{2)}$ | $2003{ }^{3)}$ | 2002 ${ }^{3)}$ | $2001{ }^{3)}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales, SEKm | 100,701 | 129,469 | 120,651 | 124,077 | 133,150 | 135,803 |
| Operating income, SEKm | 945 | 3,942 | 4,807 | 7,175 | 7,731 | 6,281 |
| Margin, \% | 0.9 | 3.0 | 4.0 | 5.8 | 5.8 | 4.6 |
| Margin, excluding items affecting comparability, \% | 3.9 | 5.4 | 5.6 | 6.2 | 6.1 | 4.7 |
| Income after financial items, SEKm | 697 | 3,215 | 4,452 | 7,006 | 7,545 | 5,215 |
| Margin, \% | 0.7 | 2.5 | 3.7 | 5.6 | 5.7 | 3.8 |
| Margin, excluding items affecting comparability, \% | 3.7 | 4.8 | 5.3 | 6.0 | 6.0 | 3.9 |
| Income for the period, SEKm | -217 | 1,763 | 3,259 | 4,778 | 5,095 | 3,870 |
| Earnings per share, SEK | -0.74 | 6.05 | 10.92 | 15.25 | 15.58 | 11.35 |
| Average number of shares after buy-backs, million | 291.4 | 291.4 | 298.3 | 313.3 | 327.1 | 340.1 |
| Dividend, SEK | 7.50 | 7.50 | 7.00 | 6.50 | 6.00 | 4.50 |
| Value creation, SEKm | - | 2,913 | 3,054 | 3,449 | 3,461 | 262 |
| Return on equity, \% | - | 7.0 | 13.1 | 17.3 | 17.2 | 13.2 |
| Return on net assets, \% | - | 13.0 | 17.5 | 23.9 | 22.1 | 15.0 |
| Net debt/equity ratio | - | 0.11 | 0.05 | 0.00 | 0.05 | 0.37 |
| Capital expenditure, SEKm | - | 4,765 | 4,515 | 3,463 | 3,335 | 4,195 |
| Average number of employees | - | 69,523 | 72,382 | 77,140 | 81,971 | 87,139 |

1) Pro forma figures excluding the distributed Outdoor Products operations were presented in the press release of April 6, 2006 "Proposal on distribution of shares in Husqvarna AB to AB Electrolux shareholders". The press release can be found on www.electrolux.com website.
2) Restated to comply with IFRS, except for IAS 39. If IAS 39 had been applied in 2004, the volatility in income, net borrowings and equity would most probably have been higher.
3) Comparative figures for the years 2001-2003 have not been restated to comply with IFRS. A restatement of those years would follow the same pattern as the restatement of 2004, i.e., the effects on income and equity would be limited.

## Definitions

## Capital indicators

Annualized sales

Net assets

Working capital

Net borrowings
Net debt/equity ratio
Equity/assets ratio

## Other key ratios

Earnings per share
Operating margin
Value creation

Return on equity

Return on net assets

In computation of key ratios where capital is related to net sales, the latter are annualized and converted at balance day exchange rates and adjusted for acquired and divested operations.

Total assets exclusive of liquid funds and interest-bearing financial receivables less operating liabilities, non-interest-bearing provisions and deferred tax liabilities.

Current assets exclusive of liquid funds and interest-bearing financial receivables less operating liabilities and non-interest-bearing provisions.

Total interest-bearing liabilities less liquid funds.
Net borrowings in relation to total equity.
Adjusted equity as a percentage of total assets less liquid funds.

Income for the period divided by the average number of shares after buy-backs.
Operating income expressed as a percentage of net sales.
Operating income excluding items affecting comparability less the weighted average cost of capital (WACC) on average net assets excluding items affecting comparability: [(Net sales - operating costs = operating income) - (WACC x average net assets)]. The WACC for 2006 is $11 \%$ before tax. For 2005 and 2004 the WACC was $12 \%$. For 2003 and 2002 the WACC was $13 \%$ and for $200114 \%$.

Income for the period expressed as a percentage of average equity.
Operating income expressed as a percentage of average net assets.

## Discontinued operations

The Outdoor Products operations of the Group were distributed to shareholders in June 2006 under the name of Husqvarna AB. The Outdoor Products operations were transferred to Husqvarna AB at book values.

In accordance with IFRS 5, "Non-current Assets held for sale and Discontinued Operations" the net results for the distributed Outdoor Products operations are reported in the Group's income statement under the item "Income for the period from discontinued operations". This means that the figures for the former Outdoor Products operations are excluded from the sales and expenses reported in the income statement for the current period and for corresponding periods in 2005. Similarly, Outdoor Products operations are reported in the cash-flow statement under "Cash flow from discontinued operations". The adjustments have been made on the basis of the actual reporting for the operations within the Outdoor Products operations. In addition, a representative share of common Group costs has been allocated.
Adjustments have also been made for historical financing and tax charges for the Outdoor Products operations.
The balance sheet as of June 30, 2006 does not include Outdoor Products operations. Comparative periods in 2005 comprise the original figures, including the Outdoor Products operations.

## Pro forma

The main differences between the accounting principles described above and pro forma statements with regard to the income statement refer mainly to adjustments for financial costs for borrowings, administrative costs, and taxes which Husqvarna incurs as an independent group. For information on pro forma figures, visit Husqvarna, www.husqvarna.com website.

Pro forma figures for Electrolux 2005 were issued in the press release of April 6, 2006 "Proposal on distribution of shares in Husqvarna AB to AB Electrolux shareholders". The press release is available on www.electrolux.com website.

This report has not been audited.

## Telephone conference and presentation

A telephone conference will be held at 15.00 CET on July 18, 2006. The conference will be chaired by Hans Stråberg, President and CEO of Electrolux. Mr Stråberg will be accompanied by Fredrik Rystedt, CFO.

A slide presentation will be available on the Electrolux website www.electrolux.com/ir

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## For more information

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Financial information from Electrolux is also available at www.electrolux.com/ir

## Factors affecting forward-looking statements

This report contains "forward-looking" statements within the meaning of the US Private Securities Litigation Reform Act of 1995. Such statements include, among others, the financial goals and targets of Electrolux for future periods and future business and financial plans. These statements are based on current expectations and are subject to risks and uncertainties that could cause actual results to differ materially due to a variety of factors. These factors include, but may not be limited to the following; consumer demand and market conditions in the geographical areas and industries in which Electrolux operates, effects of currency fluctuations, competitive pressures to reduce prices, significant loss of business from major retailers, the success in developing new products and marketing initiatives, developments in product liability litigation, progress in achieving operational and capital efficiency goals, the success in identifying growth opportunities and acquisition candidates and the integration of these opportunities with existing businesses, progress in achieving structural and supply-chain reorganization goals.


[^0]:    1) Operating income includes items affecting comparability in the amount of SEK $18 m$ (0) for the second quarter of 2006 and SEK-127m (0) for the first half.
    2) Before dilution, based on an average of 295.0 (291.2) million shares for the second quarter after buy-back and 294.5 (291.2) .for the first half. For earnings per share after dilution, see page 11.
    3) Discontinued operations includes the period January-May.
