

Market demand nine months, 2000

North America

- White goods
- Air-cond.
- Vacuum cleaners
- Outdoor products

Brazil

- White goods

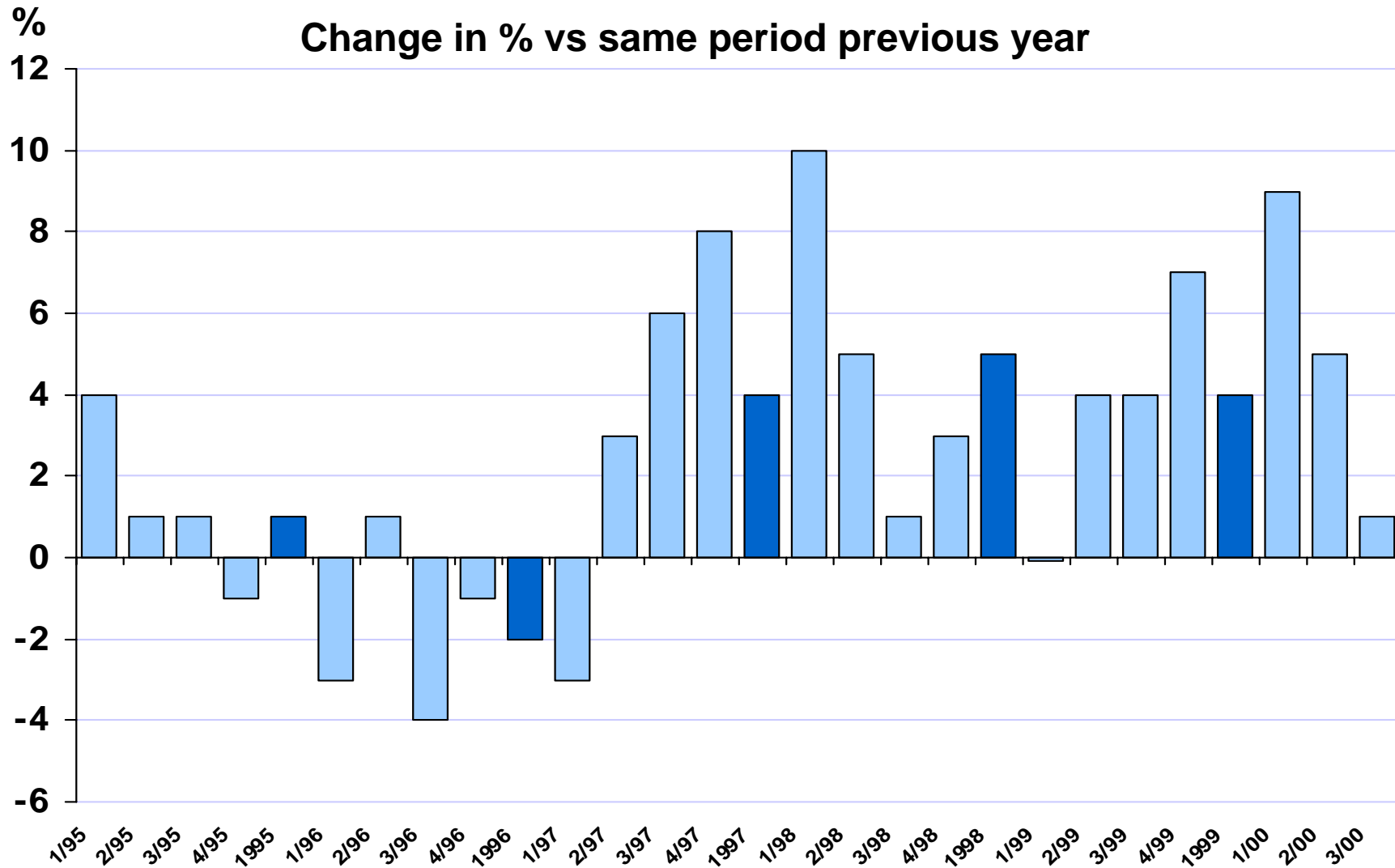
Europe

- White goods
- Vacuum cleaners
- Professional appliances
- Outdoor products

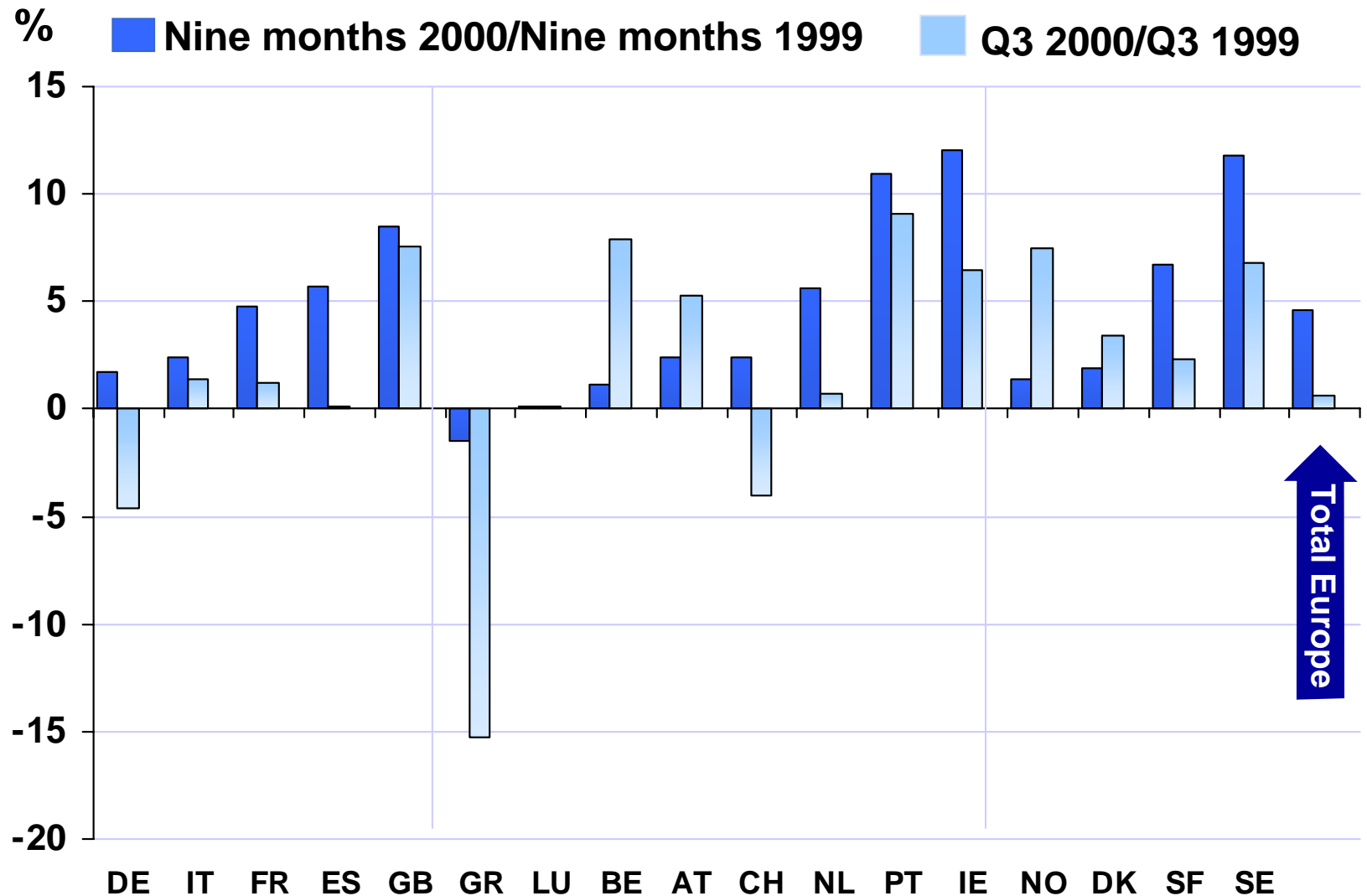
Asia

- Professional appliances
- Outdoor products

White goods, Western Europe Market trend

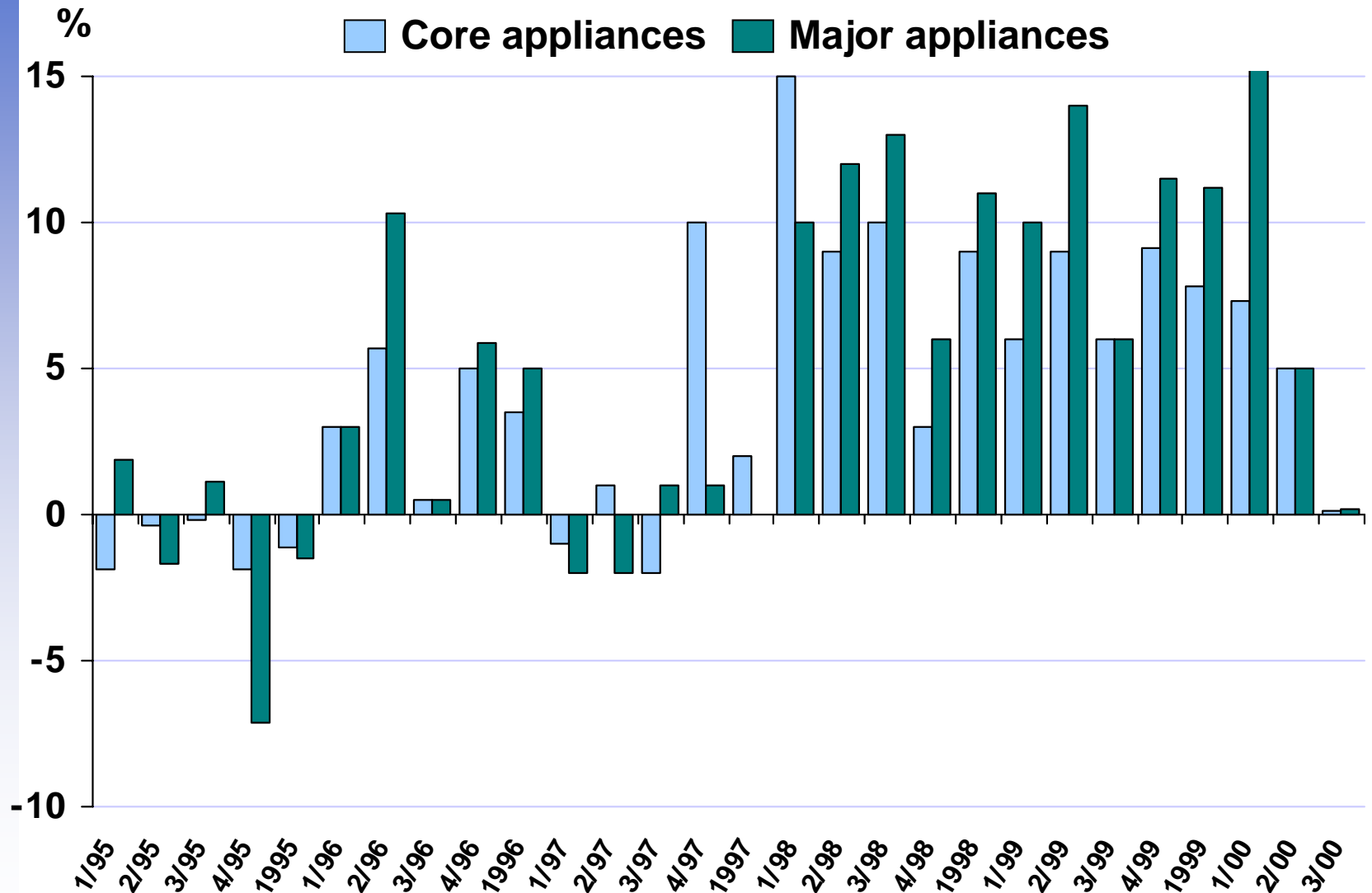


White goods, Western Europe Market trend



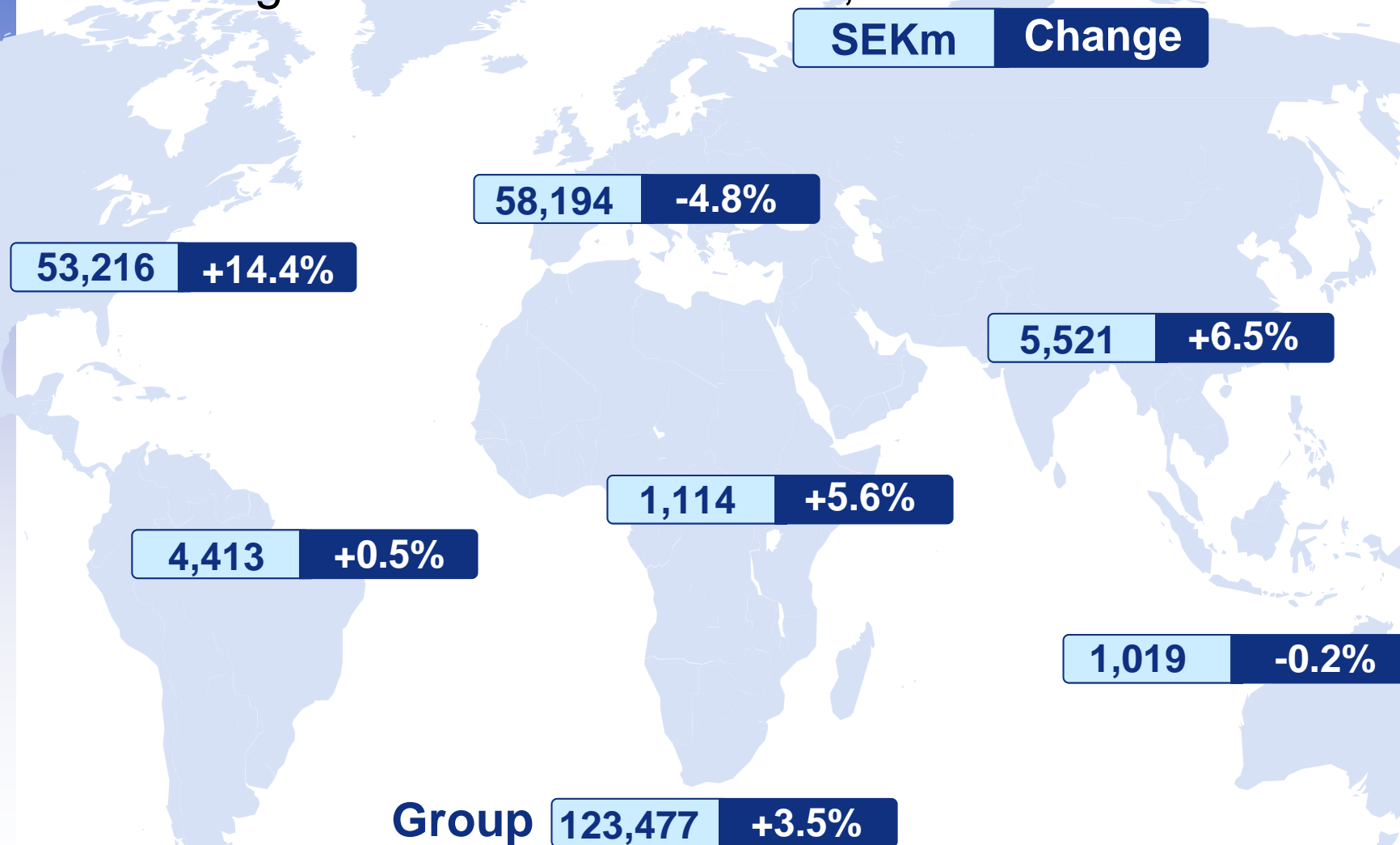
Core & major appliances, USA

Market volume vs prior year



Group sales

Receiving territories - nine months, 2000



Sales and earnings

SEKm	Nine months		Change	Third quarter		Change
	2000	1999		2000	1999	
Net sales	95,072	91,144	4%	29,644	29,070	2%
Operating income	6,333	5,346	18%	1,830	1,539	19%
<i>Margin, %</i>	6.7	5.9		6.2	5.3	
Income after financial items	5,575	4,573	22%	1,504	1,354	11%
<i>Margin, %</i>	5.9	5.0		5.1	4.7	
Net income per share, SEK	10.20	8.55	19%	2.85	2.80	2%
Value creation	2,137	1,220	917	406	380	26
Return on equity, %	19.2	17.0				

Key ratios

	Nine months		Third quarter		Full year
	2000	1999	2000	1999	1999
Net income per share, SEK	10.20	8.55	2.85	2.80	11.40
Return on equity, %	19.2	17.0			17.1
Return on net assets, %	21.8	17.9			18.3
Net debt/equity ratio	0.61	0.51			0.50
Capital expenditure, SEKm	3,095	3,267	1,103	1,283	4,439
Average number of employees	87,900	94,100	88,300	94,500	92,916

Consolidated income statement

SEKm	Nine months		Third quarter		Full year
	2000	1999	2000	1999	1999
Net sales	95,072	91,144	29,644	29,070	119,550
Cost of goods sold	-71,228	-66,850	-22,118	-21,058	-87,288
Selling expense	-12,950	-13,940	-4,358	-4,699	-18,450
Administrative expense	-4,435	-4,738	-1,244	-1,534	-6,261
Other operating income/expense	-126	-54	-94	-24	-131
Items affecting comparability	-	-216	-	-216	-216
Operating income*	6,333	5,346	1,830	1,539	7,204
<i>Margin, %</i>	6.7	5.9	6.2	5.3	6.0
Financial items, net	-758	-773	-326	-185	-1,062
Income after financial items	5,575	4,573	1,504	1,354	6,142
<i>Margin, %</i>	5.9	5.0	5.1	4.7	5.1
Taxes	-1,890	-1,468	-502	-362	-2,005
Minority interests in net income	31	19	16	32	38
Net income	3,716	3,124	1,018	1,024	4,175
<i>* Including depreciation in the amount of:</i>	-2,792	-2,951	-919	-974	-3,905

Consolidated balance sheet

SEKm	Sept. 30 2000	Sept. 30 1999	Full year 1999
Assets			
Fixed assets	29,715	26,973	28,051
Inventories, etc.	16,545	15,230	16,171
Accounts receivable	25,458	23,687	21,513
Other receivables	6,277	5,789	5,597
Liquid funds	10,854	11,731	10,312
Total assets	88,849	83,410	81,644
Equity and liabilities			
Shareholders' equity	26,348	24,769	25,781
Minority interests	822	821	825
Interest-bearing liabilities and provisions	27,441	24,883	23,735
Non-interest-bearing liabilities and provisions	34,238	32,937	31,303
Total equity and liabilities	88,849	83,410	81,644

Sales, operating income and value creation by business area

SEKm	Net sales		Operating income		Value creation	
	9m/00	9m/99	9m/00	9m/99	9m/00	9m/99
Consumer Durables						
Europe	31,266	31,477	1,488	1,541	591	597
<i>Margin, %</i>			4.8	4.9		
North America	37,475	33,019	2,937	2,386	1,508	913
<i>Margin, %</i>			7.8	7.2		
Rest of the world	6,486	5,605	-113	-207	-908	-1,013
<i>Margin, %</i>			-1.7	-3.7		
Total Consumer Durables						
	75,227	70,101	4,312	3,720	1,191	497
<i>Margin, %</i>			5.7	5.3		
Professional Products						
Indoor	13,380	15,590	1,409	1,453	771	686
<i>Margin, %</i>			10.5	9.3		
Outdoor	6,177	5,224	893	713	595	469
<i>Margin, %</i>			14.5	13.6		
Total Professional Products						
	19,557	20,814	2,302	2,166	1,366	1,155
<i>Margin, %</i>			11.8	10.4		