

Sales and operating income by business area, full year, 1999

	Net sales				Operating income			
	Fourth quarter 1999	1998	Change, %	Full year, 1999	Fourth quarter 1999	1998	Change, %	Full year, 1999
Household Appliances	22,278	21,584	3.2	86,982	1,466	1,316	11.4	5,070
<i>Margin, %</i>					6.6	6.1		5.8
Professional Appliances	2,644	3,093	-14.5	10,960	178	220	-19.1	766
<i>Margin, %</i>					6.7	7.1		7.0
Outdoor Products	3,423	3,102	10.4	21,325	331	201	64.7	2,033
<i>Margin, %</i>					9.7	6.5		9.5
Common Group costs					-95	-126		-398

Key ratios

	Full year		Fourth quarter	
	1999	1998	1999	1998
Net income per share, SEK	11.40	10.85	2.85	2.95
Return on equity, %	17.1	19.3		
Return on net assets, %	18.3	17.6		
Net debt/equity ratio	0.50	0.71	0.50	0.71
Capital expenditure, SEKm	4,439	3,756		...
Average number of employees	92,916	99,322	90,128	96,210

...

Key ratios

	Full year		
	1999	1998	
Net income per share, SEK	11.40	10.85	
Return on equity, %	17.1	19.3	
Return on net assets, %	18.3	17.6	
Net debt/equity ratio	0.50	0.71	
Capital expenditure, SEKm	4,439	3,756	...
Average number of employees	92,916	99,322	...

Sales and earnings, 1999

Excl. items affecting comparability	Q4 1999	Q4 1998	Change, %	Full year, 1999	Full year, 1998	Change, %
Sales, SEKm	28,406	28,133	1.0	119,550	117,524	1.7
Operating income, SEKm	1,858	1,594	16.6	7,420	6,064	22.4
<i>Margin, %</i>	6.5	5.7		6.2	5.2	
Income after financial items, SEKm	1,569	1,387	13.1	6,358	4,886	30.1
<i>Margin, %</i>	5.5	4.9		5.3	4.2	
Income per share, SEK	2.85	2.55		11.45	8.85	
Return on equity, %				17.2	14.8	
Return on net assets, %				18.4	14.7	

Sales and earnings, 1999

Excl. items affecting comparability	Q4 1999	Q4 1998	Change, %	Full year, 1999	Full year, 1998	Change, %
Sales, SEKm	28,406	28,133	1.0	119,550	117,524	1.7
Operating income, SEKm	1,858	1,594	16.6	7,420	6,064	22.4
<i>Margin, %</i>	6.5	5.7		6.2	5.2	
Income after financial items, SEKm	1,569	1,387	13.1	6,358	4,886	30.1
<i>Margin, %</i>	5.5	4.9		5.3	4.2	
Income per share, SEK	2.85	2.55		11.45	8.85	
Return on equity, %				17.2	14.8	
Return on net assets, %				18.4	14.7	
Business Area, SEKm						
Household Appliances	1,466	1,316	11.4	5,070	4,065	24.7
<i>Margin, %</i>	6.6	6.1		5.8	4.8	
Professional Appliances	178	220	-19.1	766	723	5.9
<i>Margin, %</i>	6.7	7.1		7.0	6.2	
Outdoor Products	331	201	64.7	2,033	1,788	13.7
<i>Margin, %</i>	9.7	6.5		9.5	9.3	

Consolidated income statement, 1999

	1999 SEKm	1998 SEKm	Q4, 1999 SEKm	Q4, 1998 SEKm
Net sales	119,550	117,524	28,406	28,133
Cost of goods sold	-87,288	-86,899	-20,438	-20,379
Selling expenses	-18,450	-18,058	-4,510	-4,369
Administrative expenses	-6,261	-6,336	-1,523	-1,761
Other operating income/expense	-131	-167	-77	-30
Items affecting comparability	-216	964	-	159
Operating income*	7,204	7,028	1,858	1,753
<i>Margin, %</i>	<i>6.0</i>	<i>6.0</i>	<i>6.5</i>	<i>6.2</i>
Financial items, net	-1,062	-1,178	-289	-207
Income after financial items	6,142	5,850	1,569	1,546
<i>Margin, %</i>	<i>5.1</i>	<i>5.0</i>	<i>5.5</i>	<i>5.5</i>
Taxes	-2,005	-1,964	-528	-494
Minority interests in net income	38	89	10	41
Net income	4,175	3,975	1,051	1,093
* Including depreciation in the amount of	-3,898	-4,125	-947	-1,023

Consolidated balance sheet, 1999

	Dec. 31, 1999 SEKm	Dec. 31, 1998 SEKm
Fixed assets	28,051	27,885
Inventories, etc.	16,171	16,957
Accounts receivable	21,513	21,859
Other receivables	5,597	5,201
Liquid funds	10,312	11,387
Total assets	81,644	83,289
Shareholders' equity	25,781	24,480
Minority interests	825	953
Interest-bearing liabilities and provisions	23,735	29,353
Non-interest-bearing liabilities and provisions	31,303	28,503
Total equity and liabilities	81,644	83,289