

Quarterly information

Net sales and income

SEKm		Q1	Q2	Q3	Q4	Full year
Net sales	2011	23,436	24,143	25,650	28,369	101,598
	2010	25,133	27,311	26,326	27,556	106,326
Operating income	2011	696	745	1,064	512	3,017
	Margin, %	3.0	3.1	4.1	1.8	3.0
	2011¹⁾	696	745	1,098	616	3,155
	Margin, %	3.0	3.1	4.3	2.2	3.1
	2010	1,231	1,270	1,977	952	5,430
	Margin, %	4.9	4.7	7.5	3.5	5.1
	2010 ¹⁾	1,326	1,477	1,977	1,714	6,494
	Margin, %	5.3	5.4	7.5	6.2	6.1
Income after financial items	2011	637	696	1,119	328	2,780
	Margin, %	2.7	2.9	4.4	1.2	2.7
	2011¹⁾	637	696	1,153	432	2,918
	Margin, %	2.7	2.9	4.5	1.5	2.9
	2010	1,211	1,269	1,901	925	5,306
	Margin, %	4.8	4.6	7.2	3.4	5.0
	2010 ¹⁾	1,306	1,476	1,901	1,687	6,370
	Margin, %	5.2	5.4	7.2	6.1	6.0
Income for the period	2011	457	561	825	221	2,064
	2010	911	1,028	1,381	677	3,997
Earnings per share²⁾	2011	1.61	1.97	2.90	0.77	7.25
	2011¹⁾	1.61	1.97	2.96	1.01	7.55
	2010	3.20	3.61	4.85	2.38	14.04
	2010 ¹⁾	3.45	4.12	4.85	4.23	16.65

1) Excluding items affecting comparability.

2) Before dilution, based on average number of shares after buy-backs.

Number of shares before dilution

Number of shares after buy-backs, million	2011	284.7	284.7	284.7	284.7	284.7
	2010	284.5	284.7	284.7	284.7	284.7
Average number of shares after buy-backs, million	2011	284.7	284.7	284.7	284.7	284.7
	2010	284.5	284.6	284.7	284.7	284.6

Items affecting comparability

Restructuring provisions, write-downs and capital gains/losses	2011	—	—	-34	-104	-138
	2010	-95	-207	—	-762	-1,064

Net sales, by business area¹⁾

SEKm		Q1	Q2	Q3	Q4	Full year
Major Appliances Europe, Middle East and Africa	2011	7,656	7,660	8,964	9,749	34,029
	2010	8,921	8,603	9,395	9,677	36,596
Major Appliances North America	2011	6,728	7,544	7,122	6,271	27,665
	2010	7,305	9,308	7,604	6,752	30,969
Major Appliances Latin America	2011	3,998	3,708	4,101	6,003	17,810
	2010	3,796	3,667	3,810	4,987	16,260
Major Appliances Asia/Pacific	2011	1,746	1,945	1,981	2,180	7,852
	2010	1,666	2,035	1,909	2,069	7,679
Small Appliances	2011	1,930	1,794	2,056	2,579	8,359
	2010	1,936	1,966	2,106	2,414	8,422
Professional Products	2011	1,378	1,491	1,426	1,587	5,882
	2010	1,501	1,730	1,501	1,657	6,389

Operating income, by business area¹⁾

SEKm		Q1	Q2	Q3	Q4	Full year
Major Appliances Europe Middle East and Africa	2011	311	156	444	-202	709
	Margin, %	4.1	2.0	5.0	-2.1	2.1
	2010	499	453	898	447	2,297
	Margin, %	5.6	5.3	9.6	4.6	6.3
Major Appliances North America	2011	-71	138	107	76	250
	Margin, %	-1.1	1.8	1.5	1.2	0.9
	2010	299	439	413	291	1,442
	Margin, %	4.1	4.7	5.4	4.3	4.7
Major Appliances Latin America	2011	139	114	222	345	820
	Margin, %	3.5	3.1	5.4	5.7	4.6
	2010	206	209	199	337	951
	Margin, %	5.4	5.7	5.2	6.8	5.8
Major Appliances Asia/Pacific	2011	174	177	172	213	736
	Margin, %	10.0	9.1	8.7	9.8	9.4
	2010	145	207	241	200	793
	Margin, %	8.7	10.2	12.6	9.7	10.3
Small Appliances	2011	114	23	169	237	543
	Margin, %	5.9	1.3	8.2	9.2	6.5
	2010	211	122	198	271	802
	Margin, %	10.9	6.2	9.4	11.2	9.5
Professional Products	2011	177	274	199	191	841
	Margin, %	12.8	18.4	14.0	12.0	14.3
	2010	91	207	202	243	743
	Margin, %	6.1	12.0	13.5	14.7	11.6
Common Group costs, etc.	2011	-148	-137	-215	-244	-744
	2010	-125	-160	-174	-75	-534
Total Group, excluding items affecting comparability	2011	696	745	1,098	616	3,155
	Margin, %	3.0	3.1	4.3	2.2	3.1
	2010	1,326	1,477	1,977	1,714	6,494
	Margin, %	5.3	5.4	7.5	6.2	6.1
Items affecting comparability	2011	-	-	-34	-104	-138
	2010	-95	-207	-	-762	-1,064
Total Group, including items affecting comparability	2011	696	745	1,064	512	3,017
	Margin, %	3.0	3.1	4.1	1.8	3.0
	2010	1,231	1,270	1,977	952	5,430
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1) Figures for 2010 have been restated according to the new reporting structure.